



“THINKING OF SELLING?”

*I'd like to think we could
make that my job!*

Geoff Hill AREINZ

Ph 07-579 2206

www.motelsforsale.co.nz

We used Geoff Hill Real Estate when we purchased our First NZ Motel, he was the most friendly and best resourced Motel broker of the 3 or 4 we tried, we will use Geoff to sell this business and buy a new one when the time comes.

Beth & Tony Burrell - Ambassador Motor Inn. Tauranga

Thanks Geoff for your totally honest and professional services over the past 8 years with 3 hassle free transactions. Your attention to detail and knowledge of the trade proved its worth. Great agent and still a gentleman.

Yours sincerely - Ray & Helen Sellars

We found Geoff Hill very professional and knowledgeable in the field of Motel Real Estate. He is polite, courteous and punctual on appointments and we found him a very agreeable person to deal with on viewing and our subsequent purchase of our Motel. We would not hesitate in dealing with Geoff in any future negotiation.

Joan & Mike Hickinbottom - Alton Lodge. Whakatane

Our relationship with Geoff arose from us responding to an advertisement for the sale of an apartment complex's management rights plus the purchase of the manager's apartment.

We particularly liked Geoff's relaxed, honest and non pressurised style of doing business plus his after sales follow ups.

We would certainly recommend Geoff to any prospective vendors/purchasers.

Regards, Ken & Jeanette - The Reef Management Rights. Mount Maunganui

During our time spent looking to purchase a Motel Business, we found Geoff to be approachable and genuine in his dealings with us. By also taking the time to find out what our requirements actually were this saved us time and money.

We would have no hesitation in recommending him as a Motel Broker.

Bill & Sheryll O'Dwyer. Rotorua

We purchased our motel through Geoff Hill. We found Geoff to be very pleasant and helpful. He was able to shortlist his properties down to 2 for us to view, of which both appealed to us. Whilst viewing the properties Geoff was able to make suggestions to reduce expenditure or improve the appearance of the property which in return could possibly increase occupancy rates. Geoff has called in on a regular basis to keep in touch. When we decide to sell our motel we will definitely consider lising with Geoff.

Sue & Kelvin Cook - Birchwood Spa Motel. Rotorua



***“WANT TO
SELL YOUR
BUSINESS?”***

So do I!

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In May 2004 we approached Geoff Hill in his capacity as a motel broker. We found Geoff both knowledgeable and competent about the motel industry and purchasing a viable business. Therefore we had confidence in the advice that Geoff gave us, not only about the property itself, but also his efforts to research the local area and the potential it offered. He was also able to link us to sound legal and financial advisors. We had spent 3 months independently researching motels throughout the North Island and with the extra knowledge and input we gained from Geoff we purchased Camellia Court Motel. To date we have not been disappointed - we appreciate Geoff's directness, honesty and demonstrated commitment and enthusiasm to meet his client's needs.

Ian & Cheryl Hayman

We made contact with Geoff Hill as we started our quest to find a suitable motel property to buy. Each time a property came on the market that could suit us, we were most impressed with thorough and detailed information Geoff supplied. His professionalism, willingness to give his time, experience and knowledge of the industry new to us, leaves us in no doubt that when it comes time for us to sell, Geoff will be the one we will contact. Having previously been in the real estate industry we know Geoff has the X factor that gains a purchaser's trust and confidence when making a major investment.

Gloria & Bruce Scanlon - Owners Bridgeway Motel. Tauranga

Geoff Hill acted as Marketing Consultant for the vendors from whom we bought our existing Management Rights Business.

The transaction was not completed without its problems but throughout the exercise we found Geoff possesses a calm, thoughtful manner, and we found, steers negotiations rather than pressurises them.

We certainly will have no hesitation using Geoff's services again should the situation require them.

Pat & Sue Drury - Capri Management Rights. Mt Maunganui.

"Tom and I recently sold our motel through Geoff Hill Real Estate and we cannot speak highly enough of the extremely professional manner in which all aspects of the transaction were handled. From the initial interview with Geoff, to the signing of the contract I may add with a very small time lapse, between the two, we had great communication with Geoff and his office. We are able to contact him at any time and he was able to answer any concerns we had in a prompt manner. We felt he always gave us professional and sound advice concerning the value of our property, and felt at all times was working for us, the vendor.

All in all we are very satisfied with Geoff's performance."

Esther & Tom Seymour. Gisbourne

"Thank you for the understanding of our requirements, you showed when we purchased and sold our 2 motels. Your quick response and integrity enabled us to work together to a great and profitable end result.

Our confidence in your ability and attention to detail has prompted us to recommend you to many other people in the market for a business.

We wish you continued success."

Trish & Barry Marsh

"Geoff Hill acted as our agent when we sold our FHGC Motel in Matamata, and we used him again when we purchased a LH Motel in Morrinsville several months later. Both times we were impressed with his service and professionalism. His knowledge of the motel industry was very helpful to us, and we recommend him to any other moteliars thinking of selling."

Dennis & Sue Coogan.